

Advancing Healthcare at Home



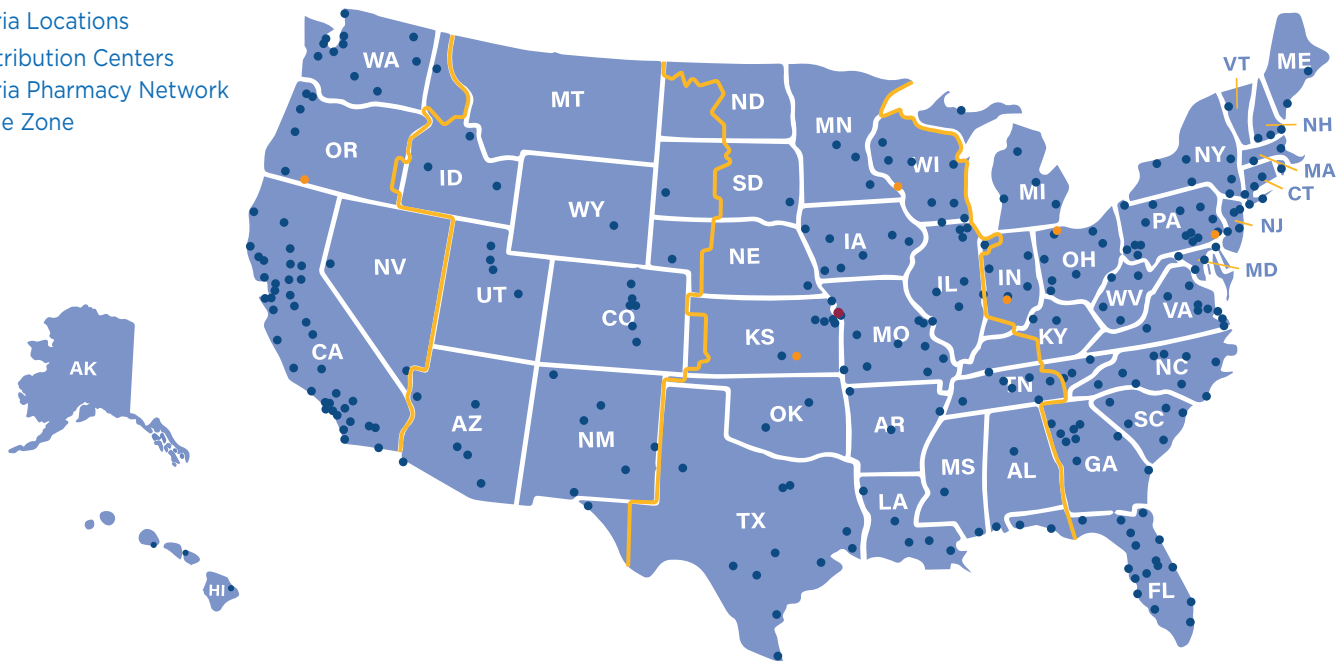
HELPING THROUGH EACH STAGE OF THE PATIENT JOURNEY

Apria's comprehensive services are even more robust with the addition of Byram Healthcare in becoming part of the Owens & Minor family.

From hospital to self-care at home, we are best suited to serve our patients with what they need.

Acute & Sub Acute Care	Outpatient Clinics	Self-Care at Home
<p>Integrated product manufacturing, supply chain logistics and delivery to support patient care</p> <p>270 Apria branch locations</p> <p>Transitions of Care Program to help reduce supply cost upon discharge throughout IDN</p>	<p>Apria is a leader in home respiratory therapy, sleep apnea treatment, DME and negative pressure wound therapy.</p> <p>Byram is a leader in diabetes supplies, ostomy care, and chronic wound therapy.</p>	<p>Patients benefit from the opportunity to receive support for many of their healthcare needs from one trusted partner.</p> <p>Seamless home delivery of supplies billed to the agency or patient's insurance</p> <p>Enhanced patient outcomes and satisfaction</p>

- Apria Locations
- Distribution Centers
- Apria Pharmacy Network
- ∩ Time Zone



What Apria and Byram Provide:

Respiratory Care	Sleep Therapy	Wound Care	Home Medical Equipment
<ul style="list-style-type: none"> • Home Oxygen (includes concentrators, conserving devices, home transfill and gas portables) • Non-invasive ventilation • Nebulizers and adult inhalation drugs • Overnight oximetry testing • Invasive ventilation and trach supplies • Suction equipment 	<ul style="list-style-type: none"> • Continuous positive airway pressure (CPAP) devices • Respiratory assist devices (RADs) • Related supplies and accessories 	<ul style="list-style-type: none"> • Negative pressure wound therapy pumps • Related supplies 	<ul style="list-style-type: none"> • Breast pumps • General home equipment & related accessories (includes hospital beds & related accessories, group 1 & 2 support surfaces, commode chairs and patient lifts) • Standard mobility equipment and related accessories (includes walkers, manual wheelchairs and related accessories) • Ostomy • Urology • Diabetes (CGM, insulin pumps & test strips)

Preferred Provider Agreements

Apria is the industry leader for Preferred Provider Agreements with 40+ Hospital Systems enrolled nationally, and 300+ facilities utilizing Apria as the preferred vendor. We understand that post-acute providers, including home care and DME providers, are an important extension of your healthcare delivery model, and Apria has established a Preferred Partner program for hospital and healthcare systems focused on:

- Improving the transition of care from the acute/post-acute to the home setting
- Improving patient satisfaction while improving outcomes
- Decreasing length-of-stay issues
- Preventing readmissions and reduce the cost of care

Preferred Provider Offering

- Providing timely service for all hospital discharges
- Promoting a consistent patient experience monitored through patient satisfaction scores
- Collaborating to reduce length of stay, preventing readmissions, and reducing the cost of care
- Streamlined, proven working model in which Apria has made and continues to make investments
- Quick implementation executed in facilities, approximately 6 weeks from fully executed agreement
- Ability to track, trend and report on results specific to facility and system
- Extensive portfolio of managed care contracts (including Medicare, Medicaid, self-pay)
- Service Level Agreements to ensure timely discharge and speed of processing
- Apria Healthcare Preferred Provider services for full suite of products and services
- Utilization of DMEScripts, an electronic ordering platform to streamline DME and respiratory ordering
- Priority processing of orders
- Priority of inventory and needed equipment
- Unfunded LOA option to support discharges
- On-site liaisons to expedite discharges
- Consignment closets available to facilitate inpatient discharges
- Regularly scheduled business reviews and touch points to review discharge data, timeliness of setups, issue resolution, etc.